



KUNZITE IT PRESENTATION

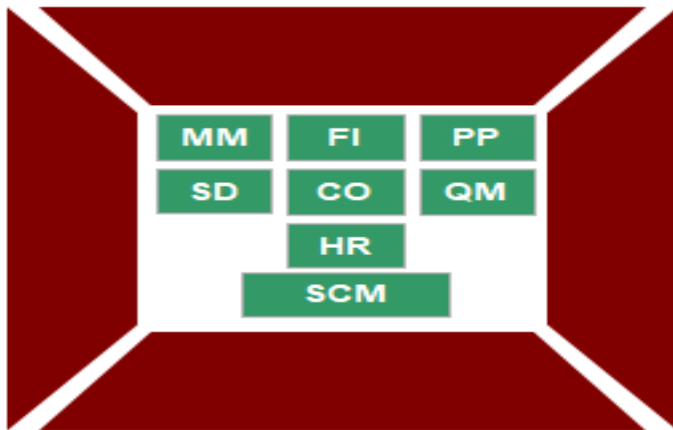
PROJECT GOALS

- **To service our customers - distributors, resellers and end-users – in the most efficient manner**
- **To improve field sales and service personnel productivity**
- **To substantially reduce current assets.**
- **To Improve profitability.**
- **To Improve internal efficiencies.**
- **To Improve monitoring and control systems.**
- **To Streamline and automate all HR processes**
- **Enhance work ethics and professionalism**

Project Methodology

- **Four Phase Approach (Project Preparation, Realization, Final Preparation, Go Live & Support)**
- **Reduced implementation time**
- **Defined Scope – leverages Best Practices**
- **Pre-configured business requirements**
- **Focused on rolling out targeted blocks of functionality**

Modules & Project Scope



**Business Process
Re-Engineering (BPR)
And New Implementation.**



Implementation and Deliverables

Sales & Distribution (SD)

- 1. E-Invoice Implementation**
 - a) Master data maintenance (GST no. / Business place etc)**
 - b) JSON document generation to file in GST portal**
 - c) QR code implementation on invoices print**
- 2. TCS configuration**
 - a) Master data activity**
 - b) TCS deduction while creating an invoice**
- 3. New Plant configuration (MM/SD/FI/PP)**
 - a) Plant code / cost Centre / Number range assignment**
- 4. Customer master enhancement**
 - a) Bank detail configuration (Virtual Bank account assign to customer)**
 - b) Performance monitoring of sales person**



Implementation and Deliverables

Sales & Distribution (SD).

- 5. Customer Services
 - a) Mails (Invoice/ledger/credit note/debit note/outstanding reminder etc)
 - b) SMS (Invoice / payment transactions)
 - c) Greeting / Product promotion

Implementation and Deliverables

Purchase

- 1. PR / PO workflow**
 - a) Approval based process for creation of PR / PO document using release strategies.**
 - b) Mail reminders to the concerned person.**
- 2. QR code implantation for material specification in PO.**



Implementation and Deliverables

Finance and Accounts

- 1. TDS implementation**
 - a) Master data activity**
 - b) Threshold limit configuration**

- 2. Costing Implementation**

- 3. NRV (Net realizable Value) configuration**

- 4. FI related MIS & Reports**
 - a) Profit calculation report**
 - b) Bank reconcile report**
 - c) Asset accounting & MIS**

Implementation and Deliverables

Production

- 1. LTP (long term planning)**
- 2. Batch Management /configuration**
 - a) Batch identification for specific plant**
 - b) Manufacturing & Expiry Date Validation**
- 3. BOM Validation for Costing**



Implementation and Deliverables

Supply Chain Management

1. Logistics tracking
2. Transporter Master data configuration



Implementation and Deliverables

HR

- 1. Employee Master Infotype configuration**
 - a) Bank details of employee**
 - b) Performance management details (KRA /KPI)**
 - c) Family Details**



Implementation and Deliverables`

1. HR Portal
2. Product Complaint Portal
3. Sample Withdrawal Portal
4. Chemist Work Report Portal
5. Manpower Portal
6. Vendor Opening Form
7. Vehicle MIS
8. Import Tracking
9. TADA
10. Specification Portal



Implementation and Deliverables`

11. Marketing Insight Portal
12. CNF Portal
13. Purchase Report
14. Vehicle In-Transit Report
15. Invoice Document Records



THANK YOU